

Unit Rates		Band 1	Band 2	Band 3
2018/19	Std	£859	£686	£599
	Smaller	£902	£729	£642
	Smallest	£945	£773	£686

Unit Rates		Band 1	Band 2	Band 3
2019/20	Std	£893	£711	£619
	Smaller	£937	£755	£663
	Smallest	£980	£799	£707

Unit Rates		Band 1	Band 2	Band 3
2020/21	Std	£924	£733	£637
	Smaller	£969	£778	£682
	Smallest	£1,013	£823	£727

	2018/19			2019/20			2020/21		
	Band 1 Cost per Resident per Week	Band 2 Cost per Resident per Week	Band 3 Cost per Resident per Week	Band 1 Cost per Resident per Week	Band 2 Cost per Resident per Week	Band 3 Cost per Resident per Week	Band 1 Cost per Resident per Week	Band 2 Cost per Resident per Week	Band 3 Cost per Resident per Week
Care Assistant Staff Cost per Resident (including activities)	£481.95	£310.59	£224.91	£508.09	£327.43	£237.11	£531.56	£342.56	£248.06
Catering, Cleaning and Laundry Staff Cost per Resident	£52.97	£52.97	£52.97	£55.42	£55.42	£55.42	£57.98	£57.98	£57.98
Management / Administration / Reception Staff Cost per Resident	£34.07	£34.07	£34.07	£35.71	£35.71	£35.71	£36.86	£36.86	£36.86
Agency Staff Addition - Care Assistants	£9.64	£6.21	£4.50	£10.16	£6.55	£4.74	£10.63	£6.85	£4.96
Total Unit Staffing Cost	£578.64	£403.85	£316.46	£609.38	£425.11	£332.98	£637.04	£444.26	£347.87
Calculated Unit Running Expenses									
Food	£37.79	£37.79	£37.79	£38.55	£38.55	£38.55	£39.32	£39.32	£39.32
Utilities (gas, oil, electricity, water, telephone)	£36.81	£36.81	£36.81	£37.55	£37.55	£37.55	£38.30	£38.30	£38.30
Insurance	£4.88	£4.88	£4.88	£4.98	£4.98	£4.98	£5.08	£5.08	£5.08
Medical Supplies	£3.16	£3.16	£3.16	£3.22	£3.22	£3.22	£3.29	£3.29	£3.29
Trade & Clinical Waste	£3.04	£3.04	£3.04	£3.10	£3.10	£3.10	£3.16	£3.16	£3.16
Registration Fees	£1.18	£1.18	£1.18	£1.20	£1.20	£1.20	£1.23	£1.23	£1.23
Domestic Cleaning	£3.42	£3.42	£3.42	£3.49	£3.49	£3.49	£3.56	£3.56	£3.56
Recruitment Costs	£6.72	£6.72	£6.72	£6.85	£6.85	£6.85	£6.99	£6.99	£6.99
Additional Training Costs	£9.82	£9.82	£9.82	£10.02	£10.02	£10.02	£10.22	£10.22	£10.22
Training Backfill	£1.14	£0.77	£0.77	£1.16	£0.79	£0.79	£1.19	£0.80	£0.80
Uniforms	£0.70	£2.24	£2.24	£0.71	£2.28	£2.28	£0.73	£2.33	£2.33
Bedding	£0.82	£3.08	£3.08	£0.84	£3.14	£3.14	£0.85	£3.20	£3.20
Garden Supplies	£0.49	£0.30	£0.30	£0.50	£0.31	£0.31	£0.51	£0.31	£0.31
Stationary	£1.28	£1.30	£1.30	£1.31	£1.33	£1.33	£1.35	£1.35	£1.35
Subscriptions	£0.16	£0.60	£0.60	£0.16	£0.61	£0.61	£0.17	£0.62	£0.62
TV License	£0.15	£0.43	£0.43	£0.15	£0.44	£0.44	£0.16	£0.45	£0.45
IT Supplies	£2.48	£0.60	£0.60	£2.53	£0.61	£0.61	£2.58	£0.62	£0.62
Motoring	£18.36	£18.36	£18.36	£18.73	£18.73	£18.73	£19.10	£19.10	£19.10
Maintenance (including Contract Maintenance on Equipment)	£39.02	£39.02	£39.02	£39.80	£39.80	£39.80	£40.60	£40.60	£40.60
Total Unit Running Expenses (use for Space Premium @ 50%)	£171.42	£173.52	£173.52	£174.85	£176.99	£176.99	£178.35	£180.53	£180.53
Total Unit Cost of Capital	£108.68	£108.68	£108.68	£108.68	£108.68	£108.68	£108.68	£108.68	£108.68
Total Unit Cost of Providing Care	£858.75	£686.06	£598.66	£892.91	£710.79	£618.66	£924.07	£733.47	£637.09
Unit Cost - Standard Home (13+ Residents)	£859.00	£686.00	£599.00	£893.00	£711.00	£619.00	£924.00	£733.00	£637.00
Space Premium (Between 7 & 12 Residents) add 25% of Hotel Costs	£43.00	£43.00	£43.00	£44.00	£44.00	£44.00	£45.00	£45.00	£45.00
Unit Costs (Smaller Home)	£902.00	£729.00	£642.00	£937.00	£755.00	£663.00	£969.00	£778.00	£682.00
Space Premium (Below7 Residents) add 50% of Hotel Costs	£86.00	£87.00	£87.00	£87.00	£88.00	£88.00	£89.00	£90.00	£90.00
Unit Costs (Smallest Home)	£945.00	£773.00	£686.00	£980.00	£799.00	£707.00	£1,013.00	£823.00	£727.00
1:1 Staffing Premium (per hour)	£10.71			£11.29			£11.81		
Add Additional 1:1 Hours	105			35			35		
Total Unit Cost (Standard Home)	£1,983.56	£1,810.56		£1,288.18			£1,337.43		
Total Unit Cost (Smaller Home)	£2,026.56	£1,853.56		£1,332.18			£1,382.43		
Total Unit Cost (Smallest Home)	£2,069.56	£1,897.56		£1,375.18			£1,426.43		
Unit Cost of Capital as % of Running Expenses	14.49%	18.82%	22.18%	13.86%	18.05%	21.31%	13.33%	17.39%	20.57%
Unit Cost of Capital as Profit Proxy	12.65%	15.84%	18.14%	12.17%	15.29%	17.56%	11.76%	14.83%	17.06%
	£51.52	£41.16	£35.92	£53.57	£42.65	£37.12	£55.44	£44.01	£38.23
	£801.59			£837.81			£870.83		
	6%			6%			6%		

Assumptions

Day Time Ratio
Night Time Ratio

Occupancy Rate
Rate of Return

Care Staff

Care Assistant Hours (per resident per week)

	2018/19	2019/20	2020/21
	Band 1 Residential	Band 2 Residential	Band 3 Residential
NVQ Not Specified	3%	3%	3%
Non NVQ2 and above as % of all care assistant hours	10%	10%	10%
NVQ2 and above as % of all care assistant hours	60%	60%	60%
Senior Care Assistant & Team Leader as % of all care assistant hours	22%	22%	22%
Nursing Staff	4%	4%	4%
Other Roles	4%	4%	4%
Care assistants - NVQ2	£7.77	£7.77	£7.77
Care assistants Non NVQ	£9.03	£9.03	£9.03
Senior Care Assistants	£7.75	£7.75	£7.75
NVQ Not Specified	£13.76	£13.76	£13.76
Nursing Staff	£8.21	£8.21	£8.21
Average Hourly Rates Care Staff			
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%

Care assistant staff cost per resident (including Nursing)

	481.95	310.59	224.91
% of shifts assumed to be filled by agency staff (care assistants)	2.0%	2.0%	2.0%
Agency staff addition - care assistants	9.64	6.21	4.50

Non Care Staff

Catering	1.6	1.6	1.6
Domestic hours per resident per week	2.8	2.8	2.8
Handyman Hours	0.7	0.7	0.7
Chef/Cooks	£7.95	£7.95	£7.95
Domestic & Catering Staff	£7.95	£7.95	£7.95
Handyman	£8.03	£8.03	£8.03
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Catering, cleaning and laundry staff cost per resident	52.97	52.97	52.97

Management, & Administrative Staff

Manager salary, before on-costs	£18.29	£18.29	£18.29
Other management, administration, reception salaries, before on-costs	£7.82	£7.82	£7.82
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Management / administration / reception staff cost per resident	34.07	34.07	34.07

Non Staff Items

Food	£37.79	£37.79	£37.79
Utilities (gas, oil, electricity, water, telephone)	£36.81	£36.81	£36.81
Insurance	£4.88	£4.88	£4.88
Medical supplies	£3.16	£3.16	£3.16
Trade Clinical Waste	£3.04	£3.04	£3.04
Registration fees	£1.16	£1.16	£1.16
Domestic Supplies & Cleaning	£3.42	£3.42	£3.42
Recruitment Costs	£6.72	£6.72	£6.72
Additional training costs	£9.82	£9.82	£9.82
Activities	£7.35	£7.35	£7.35
Training Backfill	£1.14	£0.77	£0.77
Uniforms	£0.70	£2.24	£2.24
Bedding	£0.82	£3.08	£3.08
Garden Supplies	£0.49	£0.30	£0.30
Stationery	£1.28	£1.30	£1.30
Subscriptions	£0.16	£0.60	£0.60
TV License	£0.15	£0.43	£0.43
IT Supplies	£2.48	£0.60	£0.60
Transport	£18.36	£18.36	£18.36
Sub total	£139.75	£141.85	£141.85

Maintenance Expenditure

Unit weekly cost Revenue	£14.33	£14.33	£14.33
Unit weekly cost Capital	£21.21	£21.21	£21.21
Contract maintenance of equipment	£3.48	£3.48	£3.48
Sub Total	£39.02	£39.02	£39.02

Total Non Staff Items

	£178.77	£180.87	£180.87
--	---------	---------	---------

Value of Land & Buildings

Valuation per Room

	£85,000.00	£85,000.00	£85,000.00
--	------------	------------	------------

The value of Land & Building are taken from a survey conducted by LCC of the average valuation of freehold properties in Lincolnshire as advertised in three web based Property Agents as at 14th February 2012

Unit cost of Land & Building (Rate of Return)	£108.68	£108.68	£108.68
---	---------	---------	---------

	2018/19	2019/20	2020/21
	Band 1 Residential	Band 2 Residential	Band 3 Residential
Day Time Ratio	1:3	1:5	1:7
Night Time Ratio	1:5	1:7	1:9
Occupancy Rate	90%	90%	90%
Rate of Return	6%	6%	6%
Care Staff			
Care Assistant Hours (per resident per week)	45	29	21
NVQ Not Specified	3%	3%	3%
Non NVQ2 and above as % of all care assistant hours	10%	10%	10%
NVQ2 and above as % of all care assistant hours	60%	60%	60%
Senior Care Assistant & Team Leader as % of all care assistant hours	22%	22%	22%
Nursing Staff	4%	4%	4%
Other Roles	4%	4%	4%
Care assistants - NVQ2	£7.77	£7.77	£7.77
Care assistants Non NVQ	£9.03	£9.03	£9.03
Senior Care Assistants	£7.75	£7.75	£7.75
NVQ Not Specified	£13.76	£13.76	£13.76
Nursing Staff	£8.21	£8.21	£8.21
Average Hourly Rates Care Staff			
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Care assistant staff cost per resident (including Nursing)	481.95	310.59	224.91
% of shifts assumed to be filled by agency staff (care assistants)	2.0%	2.0%	2.0%
Agency staff addition - care assistants	9.64	6.21	4.50
Non Care Staff			
Catering	1.6	1.6	1.6
Domestic hours per resident per week	2.8	2.8	2.8
Handyman Hours	0.7	0.7	0.7
Chef/Cooks	£7.95	£7.95	£7.95
Domestic & Catering Staff	£7.95	£7.95	£7.95
Handyman	£8.03	£8.03	£8.03
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Catering, cleaning and laundry staff cost per resident	52.97	52.97	52.97
Management, & Administrative Staff			
Manager salary, before on-costs	£18.29	£18.29	£18.29
Other management, administration, reception salaries, before on-costs	£7.82	£7.82	£7.82
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Management / administration / reception staff cost per resident	34.07	34.07	34.07
Non Staff Items			
Food	£37.79	£37.79	£37.79
Utilities (gas, oil, electricity, water, telephone)	£36.81	£36.81	£36.81
Insurance	£4.88	£4.88	£4.88
Medical supplies	£3.16	£3.16	£3.16
Trade Clinical Waste	£3.04	£3.04	£3.04
Registration fees	£1.16	£1.16	£1.16
Domestic Supplies & Cleaning	£3.42	£3.42	£3.42
Recruitment Costs	£6.72	£6.72	£6.72
Additional training costs	£9.82	£9.82	£9.82
Activities	£7.35	£7.35	£7.35
Training Backfill	£1.14	£0.77	£0.77
Uniforms	£0.70	£2.24	£2.24
Bedding	£0.82	£3.08	£3.08
Garden Supplies	£0.49	£0.30	£0.30
Stationery	£1.28	£1.30	£1.30
Subscriptions	£0.16	£0.60	£0.60
TV License	£0.15	£0.43	£0.43
IT Supplies	£2.48	£0.60	£0.60
Transport	£18.36	£18.36	£18.36
Sub total	£139.75	£141.85	£141.85
Maintenance Expenditure			
Unit weekly cost Revenue	£14.33	£14.33	£14.33
Unit weekly cost Capital	£21.21	£21.21	£21.21
Contract maintenance of equipment	£3.48	£3.48	£3.48
Sub Total	£39.02	£39.02	£39.02
Total Non Staff Items			
	£178.77	£180.87	£180.87
Value of Land & Buildings			
Valuation per Room	£85,000.00	£85,000.00	£85,000.00
The value of Land & Building are taken from a survey conducted by LCC of the average valuation of freehold properties in Lincolnshire as advertised in three web based Property Agents as at 14th February 2012			
Unit cost of Land & Building (Rate of Return)	£108.68	£108.68	£108.68

	2018/19	2019/20	2020/21
	Band 1 Residential	Band 2 Residential	Band 3 Residential
Day Time Ratio	1:3	1:5	1:7
Night Time Ratio	1:5	1:7	1:9
Occupancy Rate	90%	90%	90%
Rate of Return	6%	6%	6%
Care Staff			
Care Assistant Hours (per resident per week)	45	29	21
NVQ Not Specified	3%	3%	3%
Non NVQ2 and above as % of all care assistant hours	10%	10%	10%
NVQ2 and above as % of all care assistant hours	60%	60%	60%
Senior Care Assistant & Team Leader as % of all care assistant hours	22%	22%	22%
Nursing Staff	4%	4%	4%
Other Roles	4%	4%	4%
Care assistants - NVQ2	£7.77	£7.77	£7.77
Care assistants Non NVQ	£9.03	£9.03	£9.03
Senior Care Assistants	£7.75	£7.75	£7.75
NVQ Not Specified	£13.76	£13.76	£13.76
Nursing Staff	£8.21	£8.21	£8.21
Average Hourly Rates Care Staff			
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Care assistant staff cost per resident (including Nursing)	481.95	310.59	224.91
% of shifts assumed to be filled by agency staff (care assistants)	2.0%	2.0%	2.0%
Agency staff addition - care assistants	9.64	6.21	4.50
Non Care Staff			
Catering	1.6	1.6	1.6
Domestic hours per resident per week	2.8	2.8	2.8
Handyman Hours	0.7	0.7	0.7
Chef/Cooks	£7.95	£7.95	£7.95
Domestic & Catering Staff	£7.95	£7.95	£7.95
Handyman	£8.03	£8.03	£8.03
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Catering, cleaning and laundry staff cost per resident	52.97	52.97	52.97
Management, & Administrative Staff			
Manager salary, before on-costs	£18.29	£18.29	£18.29
Other management, administration, reception salaries, before on-costs	£7.82	£7.82	£7.82
Working Time Regulations on-cost	12.0%	12.0%	12.0%
Employer's National Insurance on-cost	12.0%	12.0%	12.0%
Statutory Sick Pay on-cost	3.0%	3.0%	3.0%
Employer's pension contribution on-cost	2.0%	2.0%	2.0%
Total on-costs	30.5%	30.5%	30.5%
Management / administration / reception staff cost per resident	34.07	34.07	34.07
Non Staff Items			
Food	£37.79	£37.79	£37.79
Utilities (gas, oil, electricity, water, telephone)	£36.81	£36.81	£36.81
Insurance	£4.88	£4.88	£4.88
Medical supplies	£3.16	£3.16	£3.16
Trade Clinical Waste	£3.04	£3.04	£3.04
Registration fees	£1.16	£1.16	£1.16
Domestic Supplies & Cleaning	£3.42	£3.42	£3.42
Recruitment Costs	£6.72	£6.72	£6.72
Additional training costs	£9.82	£9.82	£9.82
Activities	£7.35	£7.35	£7.35
Training Backfill	£1.14	£0.77	£0.77
Uniforms	£0.70	£2.24	£2.24
Bedding	£0.82	£3.08	£3.08
Garden Supplies	£0.49	£0.30	£0.30
Stationery	£1.28	£1.30	£1.30
Subscriptions	£0.16	£0.60	£0.60
TV License	£0.15	£0.43	£0.43
IT Supplies	£2.48	£0.60	£0.60
Transport	£18.36	£18.36	£18.36
Sub total	£139.75	£141.85	£141.85
Maintenance Expenditure			
Unit weekly cost Revenue	£14.33	£14.33	£14.33
Unit weekly cost Capital	£21.21	£21.21	£21.21
Contract maintenance of equipment	£3.48	£3.48	£3.48
Sub Total	£39.02	£39.02	£39.02
Total Non Staff Items			
	£178.77	£180.87	£180.87
Value of Land & Buildings			
Valuation per Room	£85,000.00	£85,000.00	£85,000.00
The value of Land & Building are taken from a survey conducted by LCC of the average valuation of freehold properties in Lincolnshire as advertised in three web based Property Agents as at 14th February 2012			

Staffing Ratio	Band 1	Band 2	Band 3
	Very intensive , high levels of care, very complex needs by exception	Medium for substantial needs	Moderate for appreciable needs:
Total Number of Hours			
1:7			21
1:5		29	
1:3	45		

Activities		
SU's	Cost per SU	Total Cost
4	£43.19	£172.76
2	£28.50	£57.00
1	£13.85	£13.85
9	£9.67	£87.03
8	£7.53	£60.24
12	£4.81	£57.72
4	£3.46	£13.84
27	£3.45	£93.15
14	£2.86	£40.04
Total		
81	£117.32	£595.63
Average		£7.35

Registrations		
SU's	Cost per SU	Total Cost
68	£0.32	£21.76
9	£1.67	£15.03
17	£2.35	£39.95
12	£1.92	£23.04
11	£1.36	£14.96
24	£3.33	£79.92
70	£0.29	£20.30
7	£0.29	£2.03
8	£3.00	£24.00
13	£2.46	£31.98
6	£2.67	£16.02
Total		
245	£19.66	£288.99
Average		£1.18

Transport		
SU's	Cost per SU	Total Cost
4	£146.62	£586.48
9	£28.56	£257.04
12	£14.88	£178.56
27	£4.45	£120.15
2	£51.50	£103.00
8	£12.09	£96.72
11	£4.72	£51.92
1	£21.44	£21.44
4	£4.12	£16.48
Total		
78	£288.38	£1,431.79
Average		£18.36

Trade & Clinical Waste		
SU's	Cost per SU	Total Cost
9	£3.00	£27.00
17	£5.47	£92.99
12	£2.25	£27.00
24	£3.71	£89.04
13	£7.62	£99.06
70	£0.03	£2.10
13	£8.38	£108.94
6	£8.67	£52.02
Total		
164	£39.13	£498.15
Average		£3.04

Repairs & Maintenance		
Rooms	Cost per room	Total Cost
28	£42.97	£1,203.16
28	£22.82	£638.96
20	£16.76	£335.20
75	£3.59	£269.25
13	£9.88	£128.44
12	£9.75	£117.00
9	£7.71	£69.39
9	£6.44	£57.96
6	£7.71	£46.26
Total		

Medical Supplies		
SU's	Cost per SU	Total Cost
13	£8.34	£108.42
24	£7.59	£182.16
8	£6.66	£53.28
6	£5.92	£35.52
70	£0.04	£2.80
Total		
121	£28.55	£0.00
Average		£0.00

200	£127.63	£2,865.62
Average		£14.33

Food		
SU's	Cost per SU	Total Cost
27	£24.10	£650.70
8	£67.28	£538.24
4	£104.00	£416.00
9	£41.89	£377.01
11	£22.97	£252.67
12	£20.60	£247.20
2	£96.75	£193.50
14	44.94	£629.16
6	34.98	£209.88
Total		
93	£457.51	£3,514.36
Average		£37.79

Utilities		
SU's	Cost per SU	Total Cost
4	£83.62	£334.48
8	£70.48	£563.84
2	£62.50	£125.00
9	£40.00	£360.00
11	£35.41	£389.51
1	£34.85	£34.85
27	£29.75	£803.25
12	£19.23	£230.76
4	£7.43	£29.72
Total		
78	£383.27	£2,871.41
Average		£36.81

Insurance		
SU's	Cost per SU	Total Cost
13	£15.63	£203.19
6	£13.99	£83.94
17	£11.00	£187.00
9	£4.44	£39.96
12	£3.33	£39.96
7	£1.70	£11.90
7	£1.70	£11.90
68	£1.29	£87.72
11	£6.05	£66.55
Total		
150	£59.13	£732.12
Average		£4.88

Domestic Supplies & Cleaning		
SU's	Cost per SU	Total Cost
68	£0.65	£44.20
9	£3.00	£27.00
17	£4.88	£82.96
12	£2.17	£26.04
24	£7.69	£184.56
13	£10.77	£140.01
7	£1.11	£7.77
Total		
150	£30.27	£512.54
Average		£3.42

Recruitment		
SU's	Cost per SU	Total Cost
13	£43.54	£566.02
6	£43.50	£261.00
11	£4.55	£50.05
13	£3.23	£41.99
7	£1.86	£13.02
7	£1.71	£11.97
24	£1.46	£35.04
68	£0.32	£21.76
Total		
149	£100.17	£1,000.85
Average		£6.72

Training		
SU's	Cost per SU	Total Cost
6	£52.83	£316.98
13	£52.77	£686.01
11	£6.36	£69.96
7	£2.43	£17.01
7	£2.14	£14.98
70	£0.21	£14.70
Total		
114	£116.74	£1,119.64
Average		£9.82